

## Milestone Solution Design

The Milestone Solution Design is a two-day training class that provides attendees with the knowledge and skills needed to design Milestone XProtect® Advanced (XProtect® Expert and XProtect® Corporate) surveillance systems that effectively support customers' surveillance objectives and optimize the return on investment.

Attendees use the Milestone Solution Design Model, job aids, and additional tools provided in class to design effective solutions for real-life scenarios. A professional facilitator guides attendees to meet stated requirements and provides expertise in Milestone best practices.

### Main Objectives:

- Provide professional training and guidance into what it takes to design a successful Milestone surveillance system.
- Empower partners to consistently meet their customer solution design needs.
- Help prepare participants for the Milestone Certified Design Engineer (MCDE) online assessment.

### Target Audience:

Individuals responsible for working with customers and designing security systems using Milestone products. Individuals with limited system design experience will benefit most from attending this workshop.

### Prerequisites:

Individuals should complete the following free eLearning courses before attending this class:

1. *Milestone Fundamentals of IP Surveillance Systems*
2. *Designing Small-to-medium XProtect® VMS*

Our eLearning courses are available on the [Milestone Partner Learning Portal](#).

### Content Areas Covered:

- Defining surveillance objectives and information gathering
- Completing a site survey
- Camera placement and specification
- Identifying roles and design workstations
- Determining key system requirements
- Choosing Milestone products and features
- Specifying network topology
- Specifying server and storage requirements
- Developing proposals
- Defining system and operator behavior

**25-26<sup>th</sup> Feb | 9:00 – 17:00**

Cost: 690EUR, MCDE exam included

To register for class, please contact:  
Neli Georgieva or your distributor

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